

Calling Gift of Friendship Referrals:

Hello, may I speak with ____? Hi, this is _____ calling and we both have a friend in _____. Did I catch you at a good time? GREAT!! Well, I just wanted to take a quick minute to let you know that _____ thinks the world of you and has given you the wonderful gift of friendship. I recently treated her to a very pampering, complimentary facial with Mary Kay Cosmetics. She loved it so much that she asked me to give you a free pampering session, because she KNEW that you deserved to be pampered and that you were over worked, over tired and under pampered!!! So, I'm calling to see when is the best time for you daytime or evening? Weekday or Weekend? Six or seven?