



NSD

COMPENSATION

U.S. NSD

- Compensation & Millionaire Status
 - Family Security Program
 - Diamond & Inner Circle Ranking
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This brochure provides a brief description of the incentive programs in effect as of **July 1, 2007**. The Company reserves the right to alter, modify or change the commissions, bonuses or any items of the incentive programs described herein.
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Personal Team 4-13% Commissions

Included in:

- Family Security Program
- Millionaire Recognition

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Personal Unit 13% Commissions

Included in:

- Millionaire Recognition

Contests



Diamond Circle

NSD Gross Commissions	Rewards
\$200,000	1 Diamond, plus bonus check for 1% of NSD Commissions (starts at \$2,000)

Inner Circle

NSD Gross Commissions	Rewards
\$325,000	2 Diamonds plus bonus check for 2% of NSD Commissions (starts at \$6,500)
\$500,000	2 Diamonds plus bonus check for 3% of NSD Commissions (starts at \$15,000)
\$750,000	2 Diamonds plus bonus check for 4% of NSD Commissions (starts at \$30,000)
\$1,000,000	2 Diamonds plus bonus check for 5% of NSD Commissions (starts at \$50,000)

- Diamond Circle and Inner Circle Bonuses do not count toward Family Security Program, NSD Ranking or Millionaire Status.

Contest ⁴Bonuses

Grand 5 Bonus	Amount	Paid
New and re-qualified Cadillac qualifiers in your unaffiliated area	\$1,000 each	Quarterly • Mar, Jun, Sept, Dec
New or higher unit circle level from the prior seminar year for Sales Directors in your unaffiliated area	\$1,000 each	July commissions (check or deposit on Aug. 15th)
New Directors in your unaffiliated area achieving On the Write Track, Fabulous 50's, or Honors Society	\$1,000 each	Monthly • as the New Sales Directors complete each program

NSD Motivational Account

- Unaffiliated Sales Units 4th line and beyond
- Paid annually in July commissions (check or deposit on Aug. 15th)

Motivational Account	Amount
1-20	\$1,200
21-50	\$2,400
51-100	\$3,600
100+	\$12,000

- **The annual NSD Plaque received at Seminar includes:** Net adjusted estimated retail on your personal unit, 1st, 2nd, and 3rd line unaffiliated & affiliated sales units and international sales units, one month behind.
- **International commissions for units developed prior to 7/1/2005** do count toward Family Security Program, NSD Ranking and Millionaire status. Beginning 7/1/2005, all International unit commissions are part of the Great Futures Program and will not count towards the U.S. based Family Security Program.

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NSD Commissions & Bonuses

Included in:

- NSD Ranking
- Family Security Program
- Millionaire Recognition

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Other

(Incl Motivation Acct & Contest Bonuses)

Does not count for NSD Ranking, Family Security Program or Millionaire Rec

Personal Team¹ Commissions

Type	Amount	Counts For
Personal Team Commissions (No personal activity requirement for the 13% commission, but must have at least 5 personal team members each that place minimum \$200 wholesale section 1 orders)	4, 9, or 13%	<ul style="list-style-type: none"> Family Security Plan Millionaire recognition NSD monthly commission Applause recognition

Personal Unit² Commissions

Type	Amount	Counts For
Personal Unit Volume Commission (Sales Director Check)	13%	<ul style="list-style-type: none"> Millionaire recognition NSD monthly commission Applause recognition

- Unaffiliated:
- Your NSD Area that is not affiliated with an offspring NSD
- Affiliated:
- Production or commissions associated with an Offspring NSD

NSD³ Commissions

Type	Amount	Counts For
Personal Unit Volume Comm	10%	FSP/Ranking/Mill
NSD Personal Order	10%	FSP/Ranking/Mill
1st-Line Offspring Sales Unit Commissions	9% on combined monthly wholesale production of all 1st-lines (includes 1st-Line Offspring NSD personal units)	FSP/Ranking/Mill
2nd-Line Offspring Sales Unit Commissions (unaffiliated and affiliated)	4% on combined monthly wholesale production of all 2nd-lines	FSP/Ranking/Mill
3rd-Line Offspring Sales Unit Commissions (unaffiliated and affiliated)	2% on combined monthly wholesale production of all 3rd-lines	FSP/Ranking/Mill
Top 10 Unaffiliated 4th-Line and Beyond Sales Unit Commissions	2% on combined monthly wholesale production of NSD's Top 10 Offspring Sales Units that are unaffiliated 4th-lines+	FSP/Ranking/Mill
Elite Executive NSD 4th-Line Sales Units Commissions (unaffiliated and affiliated)	2% on combined monthly wholesale production of all 4th-lines+???	FSP/Ranking/Mill
NSD Star Consultant Bonus (unaffiliated)	\$3,000 for the first 100 Star Consultants and each additional, accumulated 100 Star Consultants developed from an NSD 's Star Consultant Pool	FSP/Ranking/Mill
1st Line Offspring Sales Director (Bonus)	\$5,000 upon debut	FSP/Ranking/Mill
Annual Bonus 1st line Offspring Sales Director	\$1,000 annually 1st line Offspring Sales Director who reaches at least \$60,000 in wholesale production within the last 12 months (and debuted after 10/99 or after your NSD debut.)	FSP/Ranking/Mill
Offspring National Sales Director (Bonus)	\$10,000 annually	FSP/Ranking/Mill