

## DIQ kick-off party!

Welcome and Thanks for coming

Exciting time for ALL of you - Charter members of a new unit in Mary Kay.

Directors top 2% of Company

What it means to be a Unit:

Recognition and honor

Requirements

DIQ'S Goal and how we can help her achieve it!

There are three ways you can help your future Unit:

1. Sell, Sell, Sell...The more product you sell the more orders you have to place and that helps the Unit. Every order helps, no matter what the size.
2. Team building
3. If you are not selling or team building there are two other ways you can help , first is to refer everyone you know who has skin to Alex, be on the look out for women who need Mary Kay and stay active.

Get excited!

When you are committed and consistent, you reach your goal and the new unit reaches theirs!!

Recognition -

Prize for list of women to interview.

DIQ speaks.

End with inspiration